

# Corporate **Presentation**

SEPT. 2026

# Agenda



## Grupo SURA **01**

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## Companies **02**

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- Suramericana
- SURA Asset Management
- Grupo Cibest

## Sustainability and Corporate Governance **03**

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# Leading financial platform in Latin America, driven by diverse sources of profitability

## Focus on Financial Services

Strategic simplification with value generation.

## Leading companies in strategic markets

Diversified exposure to the banking, insurance and asset management sectors, with solid market leadership.

## Financial Ecosystem

Our ecosystem strengthens our competitive position across all our businesses.

## Growth potential driven by low penetration

History of solid profitable growth with significant expansion potential in low-penetration markets.

## Profitability and returns for shareholders

Disciplined capital allocation and attractive returns for shareholders.

# S U S T A I N A B L E B U S I N E S S P R A C T I C E S

Financial platform with solid regional scale  
of +77 million clients in Latin America

**10** countries  
in Latin America

**+77** Million  
Clients

**+63k**  
Employees



**COP 31.5** Tn<sup>1</sup>  
Revenue

**+40k**  
Shareholders

Employee and client figures as of year-end 2025.

<sup>1</sup> Figures as of 2Q26 LTM, adjusted for the impairment recognized by Grupo Cibest

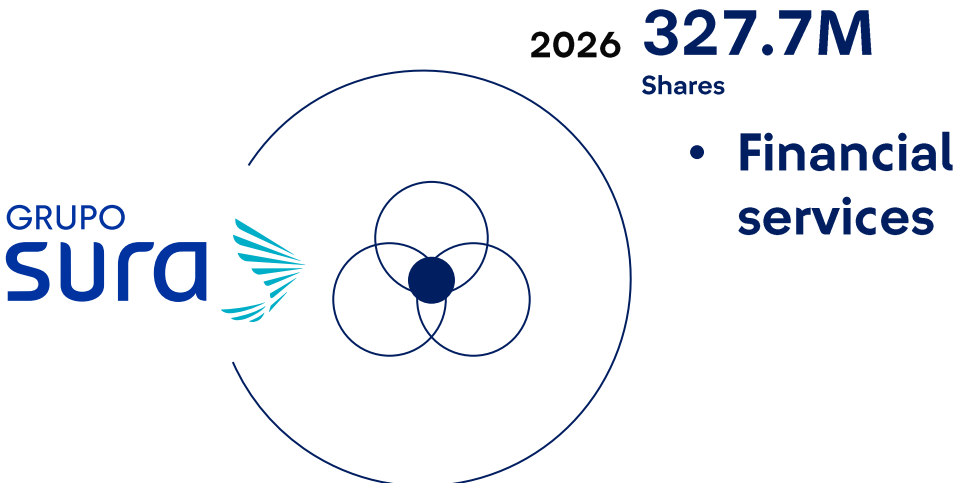
Focused on strengthening our core business as a financial group



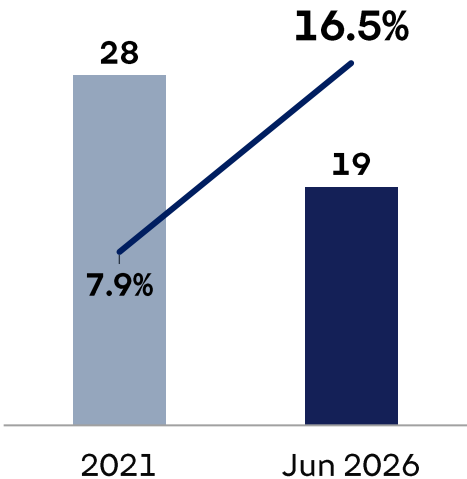
DIVERSIFICATION



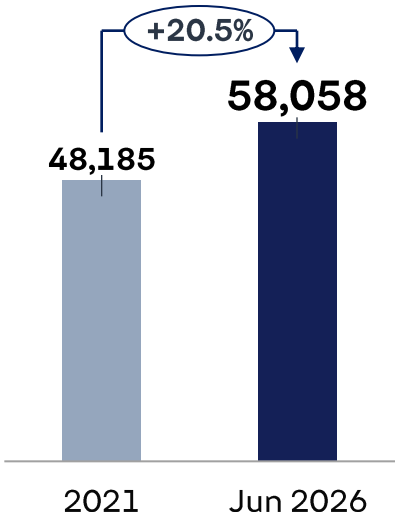
FOCUS



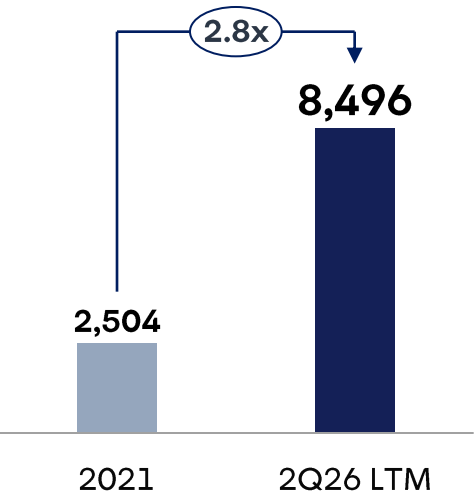
Equity & ROE evolution – COP Tn



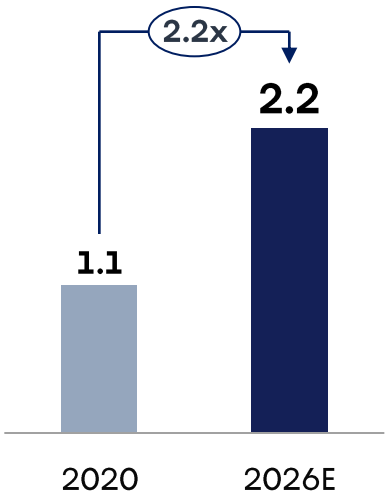
Intrinsic equity evolution – COP



Earnings per share evolution – COP



Dividends received – COP Tn



# Diversified capital with opportunities for profitable growth in financial services



Asset & Wealth  
Management

**93.3%**

Ownership



Insurance

**81.1%**

Ownership

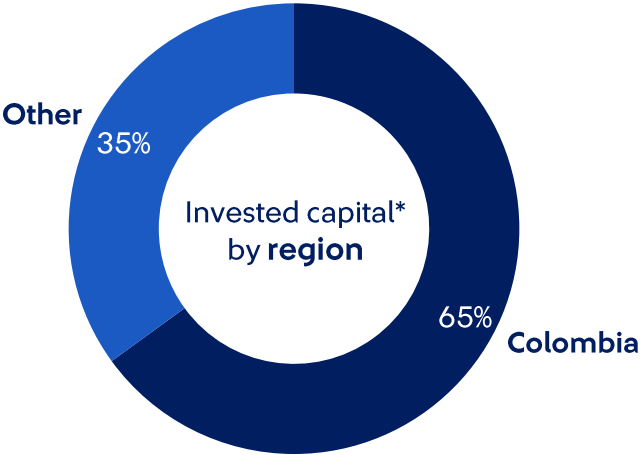
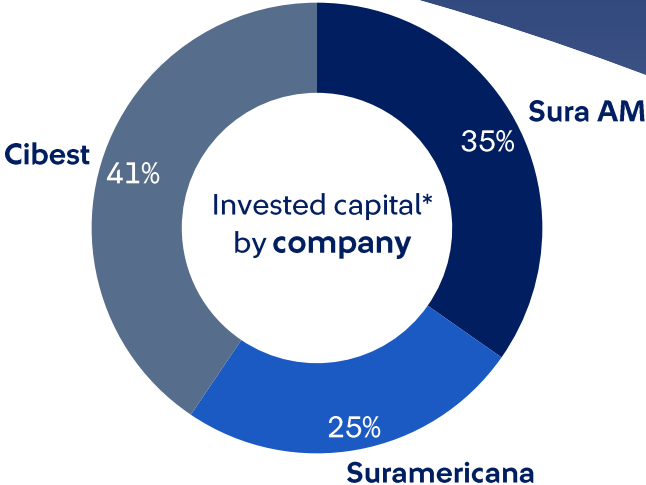


Banking

Common      Total

**46.3% | 24.9%**

Ownership



Information as of June 2026.  
\*Figures calculated using tangible invested capital.

# SURA Asset Management

Leading company in pension fund management, asset management and investment advisory in Latin America, with +40 years of experience

2

BUSINESSES

SAVINGS & RETIREMENT

SURA INVESTMENTS

COP **837Tn**  
ASSETS UNDER  
MANAGEMENT<sup>1</sup>

**+24** MILLION  
OF CLIENTS

**+7K** EMPLOYEES

Investment grade  
Fitch **BBB**  
Moody's **Baa2**

**86%\*\*** TOP 3  
Invested capital

<sup>1</sup> Figures as of June 2026.  
AUM excluding duplicates as of June 2026.  
\*AUM without eliminations.  
Client and employee figures as of December 2025.  
\*\* Tangible invested capital in countries with presence.



**5** Latin American  
countries  
+ 2 investment vehicles  
abroad

**#1** Pension  
Fund  
In LATAM

GRUPO SURA

93.3%

CDPQ

6.7%

# Suramericana

#4 Latin American-based company  
with a diversified business model

2

BUSINESSES

LIFE 53%

NON-LIFE 47%

COP 20 Tn  
WRITTEN  
PREMIUMS<sup>1</sup>

+20 MILLION CLIENTS

+21 K EMPLOYEES

DIVERSIFIED  
MODEL

87%\* TOP 3  
Invested capital

82% voluntary  
18% mandatory

Mapfre 2024 ranking, market position in each country.  
<sup>1</sup>Figures as of 2Q26 LTM.  
\*Tangible invested capital in countries with presence.



7 Latin American  
countries

#1 Insurance  
Company

In Colombia with positions  
of Leadership in Chile, Panama,  
Uruguay and Dominican Republic

GRUPO SURA

81.1%

Munich RE

18.9%



# Grupo Cibest

Leading bank in Colombia  
with strong regional presence

COP **363 Tn**  
ASSETS<sup>1</sup>

**+33** MILLION  
OF CLIENTS

**+33K** EMPLOYEES

**+80%<sup>2</sup>** TRANSACTION  
SHARE IN  
COLOMBIA

Listed since 1995  
and Level II ADR

**NYSE**

**94%\*** TOP 3  
Invested capital

**4** Latin American  
countries

**#1** Brand  
in financial services in Colombia

## LOAN PORTFOLIO

|            |     |
|------------|-----|
| Commercial | 66% |
| Consumer   | 20% |
| Housing    | 14% |



<sup>1</sup>Figures as of the end of June 2026.

<sup>2</sup>Number of transactions as of March 2026.

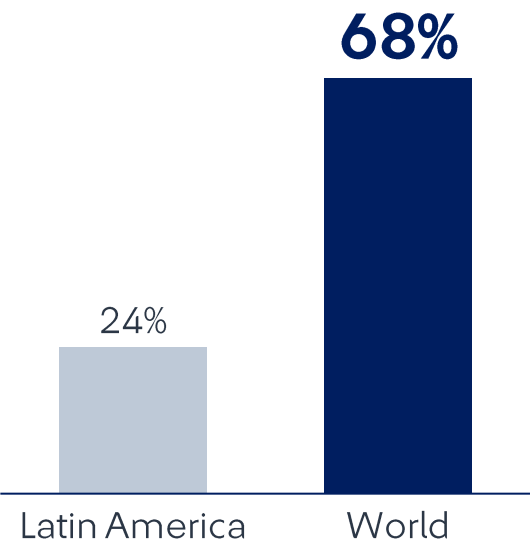
\* Tangible invested capital in countries with presence.

\*\*Divestment in Banistmo; its offshore unit and Cibest Capital remain.

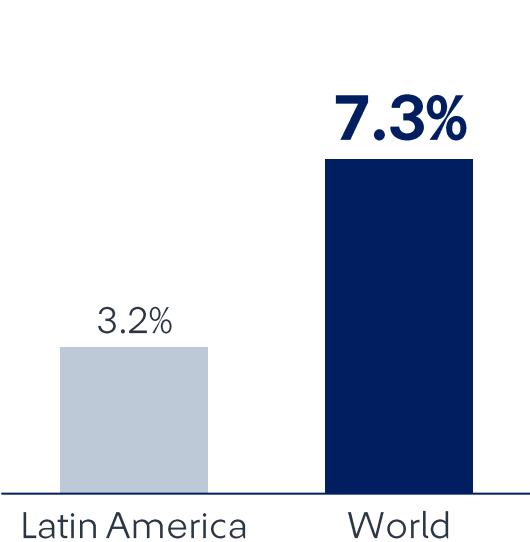
A region with broad growth potential in financial services, driven by its low levels of penetration and technology adoption



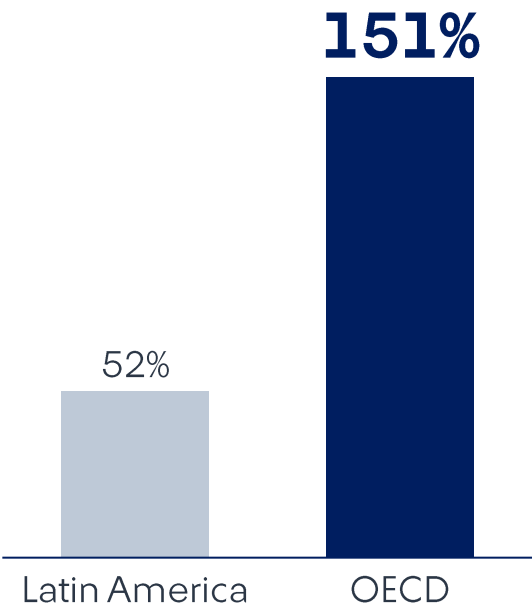
**Pension Funds  
and Asset Management**  
AUM/GDP



**Insurance**  
Premiums/GDP



**Banking**  
Private sector credit/GDP



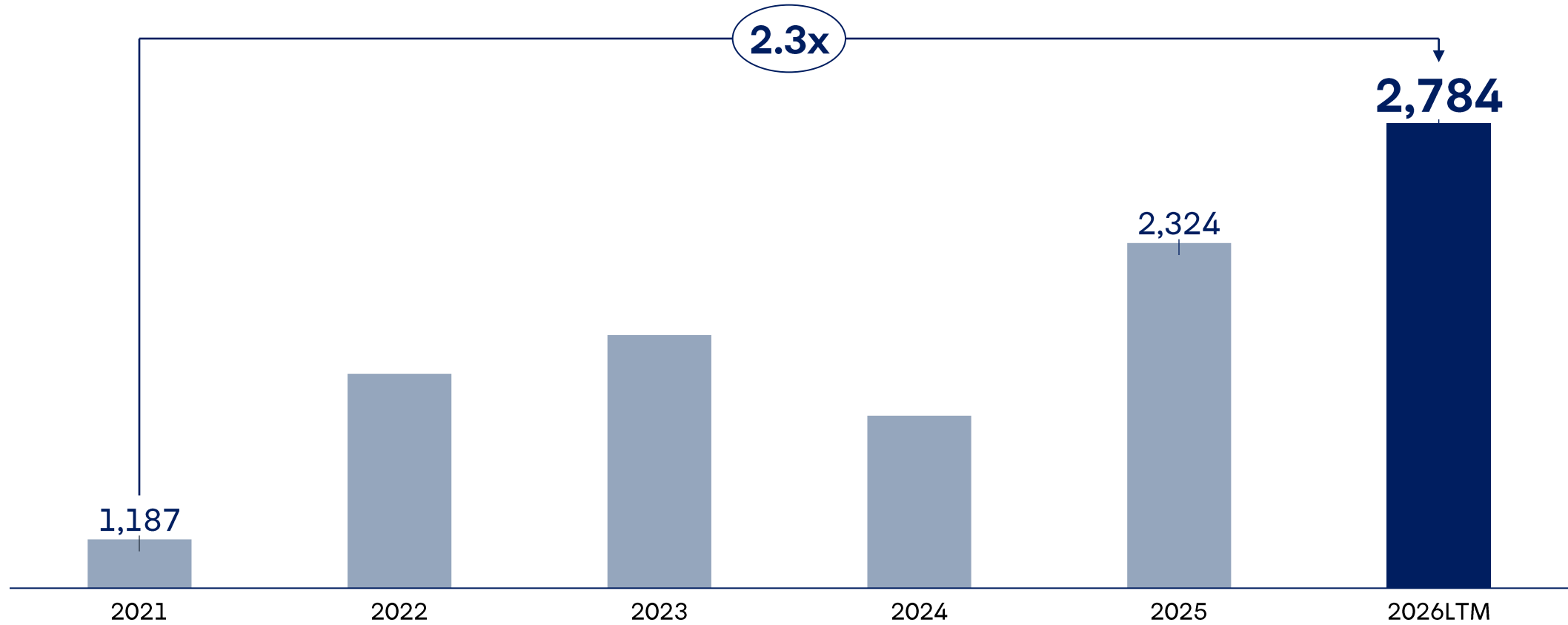
Sources: Mapfre 2024 and World Bank 2024, FIAP 2024

Global financial penetration is 2 to 3 times higher than in Latin America, which highlights a major expansion opportunity for the region.

Net income reached COP 2.8 trillion over the past twelve months, moving closer to the target of COP 3.3 trillion



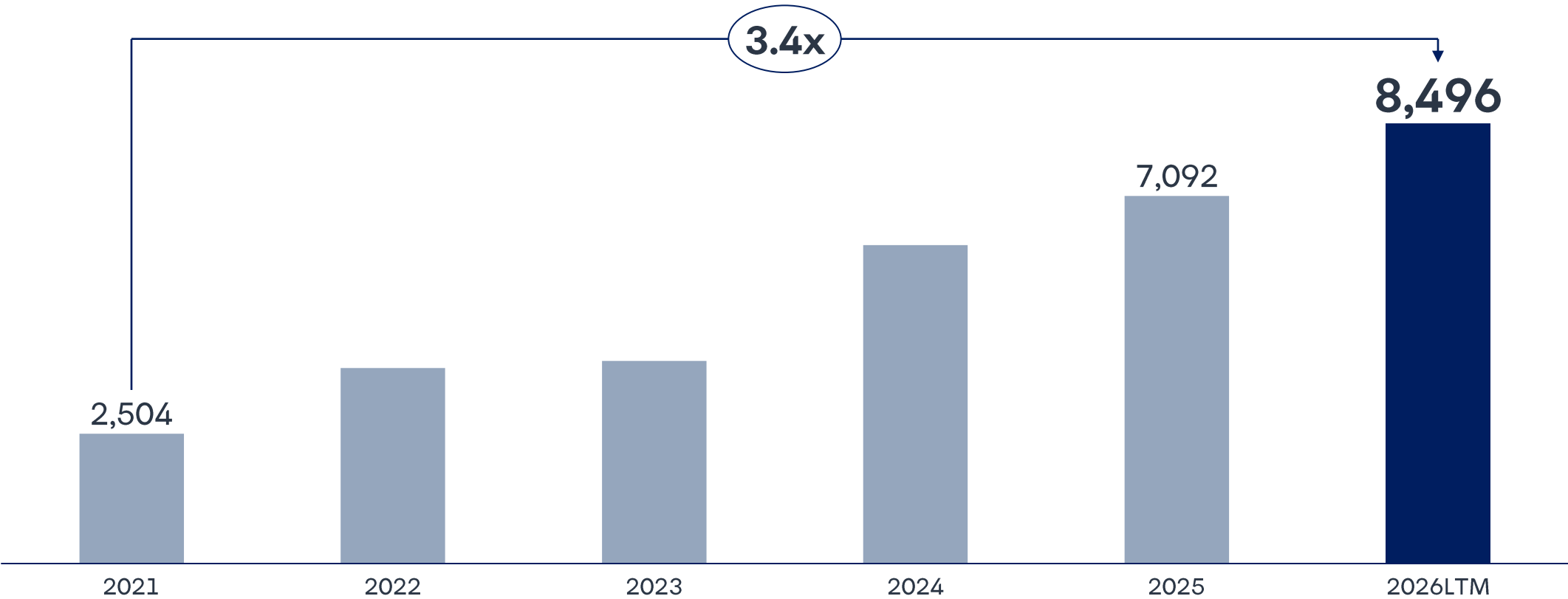
Proforma financial controlling net income<sup>1</sup>  
COP billion



1. Adjusted figures that exclude non-recurring effects from the Nutresa swap (2023–2024), the gain associated with the spin-off by absorption (2025), the increase in liabilities due to preferred shares issued in (2025), and the impairment of Grupo Cibest resulting from the announcement of the sale of Banistmo (2025). EPS SURA is also excluded throughout the series, as is the historical equity method for Grupo Argos and Grupo Nutresa, to reflect only the financial portfolio.

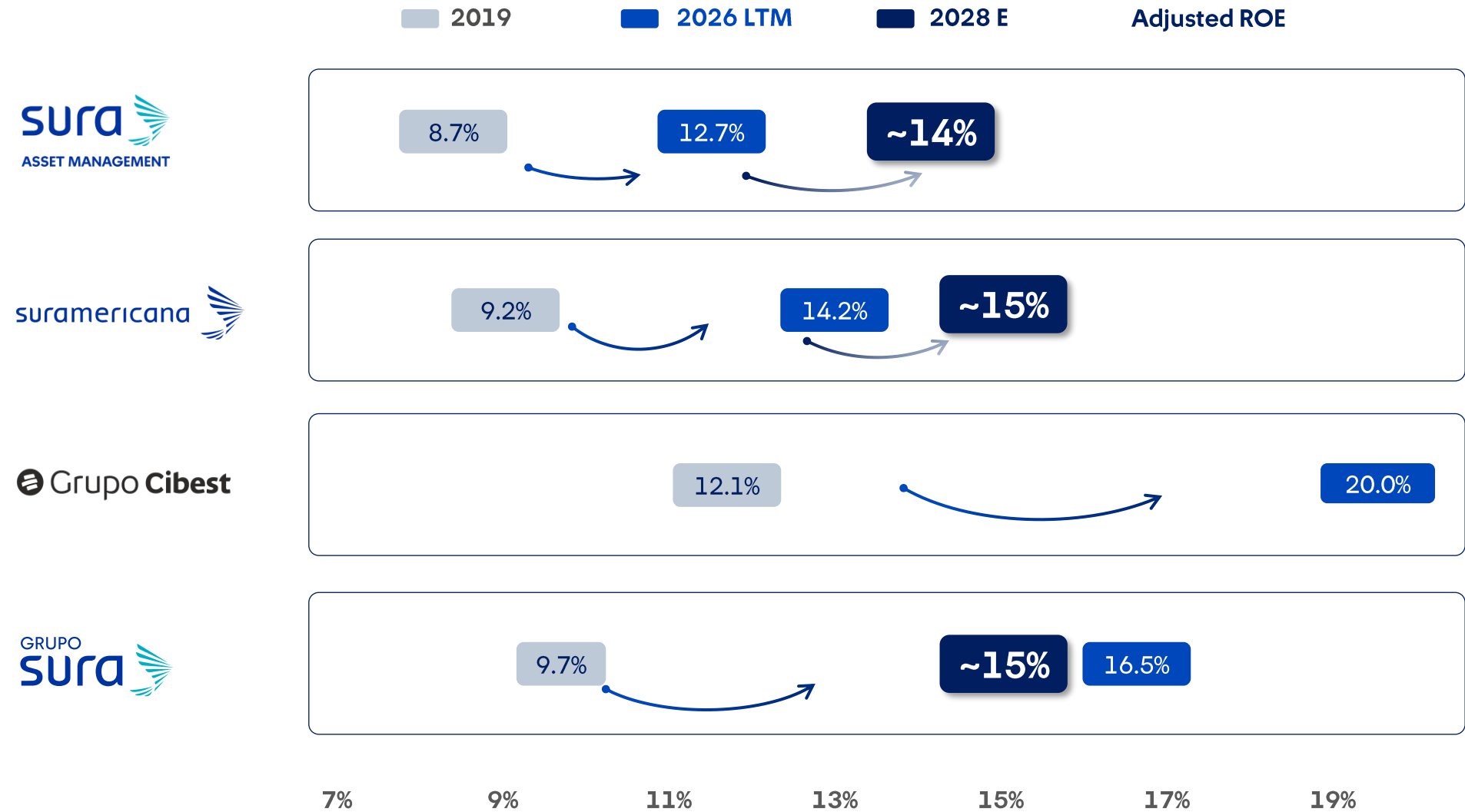
# Earnings per share have increased 3.4-fold since 2021

Proforma controlling net income per share - COP



Calculation of net income per share based on the number of shares outstanding at the end of each period.  
<sup>1</sup> EPS-adjusted earnings per share by SURA, the nonrecurring effects of the Nutresa swap (2023–2024), the earnings associated with the spin-off by absorption (2025), and the increase in liabilities due to preferred shares issued in 2025, as well as the impairment charge recognized by Grupo Cibest.

ROE increase across all subsidiaries by 2028,  
a group that generates superior profitability



1. The adjusted ROE of SURA AM excludes the amortization of intangible assets associated with acquisitions.  
2. Adjusted ROE of Grupo SURA, excluding amortization of intangibles from acquisitions, the Grupo Argos investment from equity for 2025 (as the equity method no longer applies from 2025), non-recurring gains (Nutresa exchange 2024, spin-off by absorption in 2025, increase in the preferred shares liability 2025, Grupo Cibest impairment in 2025) and EPS SURA in 2024.  
\* Grupo Cibest ROE for the first quarter of 2026.

A financial ecosystem that leverages strategic convergences among banking, savings & investment, and insurance to create client-centric, comprehensive and digital solutions

## Bancassurance

(Banking + Insurance)



Investment  
management



Insurance  
life + savings

(Asset & Wealth  
Management + Insurance)

## Origination and distribution of products of Asset Management

(Asset & Wealth Management + Banking)

## ENHANCE OPERATIONS

Continue strengthening  
value generation in  
each business

## STRENGTHEN FINANCIAL GROUP

Putting the customer at the  
center and capitalizing on  
growth opportunities

## SHAREHOLDER RETURN

Profitable growth, closing the  
value gap and a competitive  
dividend policy

**As a Group, we identify opportunities that allow us to keep  
evolving while generating value**

## 2028 Ambitions

|                           | 2026 LTM          | 2028E              |
|---------------------------|-------------------|--------------------|
| Net income                | 2.8 <sup>tn</sup> | ~3.3 <sup>tn</sup> |
| EPS (COP)                 | 8,496             | ~10,000            |
| ROE Adjusted              | 16.5%             | ~15%               |
| Net debt*                 | 5.7 <sup>tn</sup> | <5 <sup>tn</sup>   |
| Net debt / dividends      | ~1.9x             | ~2x                |
| Dividends per share (COP) | 2,000             | ~3,000             |

\*Estimated value for 2026.

The 2028 ambitions are based on organic growth, excluding extraordinary events.



# Suramericana

Premiums: COP 20 Tn

PROPERTY & CASUALTY

Premiums

**COP 10.2** Tn

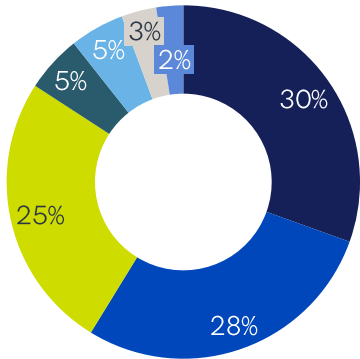


Combined ratio

**105.6%**

Main solutions

- Car
- Others
- Fire
- Transport
- Civil liability
- Contractual performance
- Mandatory car



LIFE

Premiums

**COP 10.2** Tn

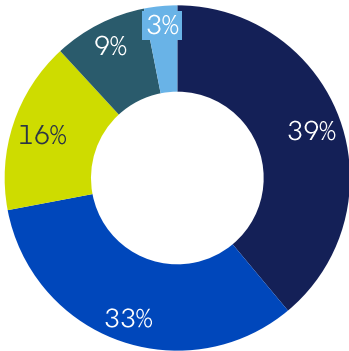


Claims ratio

**62.0%**

Main solutions

- Voluntary health
- Workers' Compensation
- Group life
- Individual life
- Others



HEALTH \*

Service income

**COP 1.8** Tn



Main solutions:

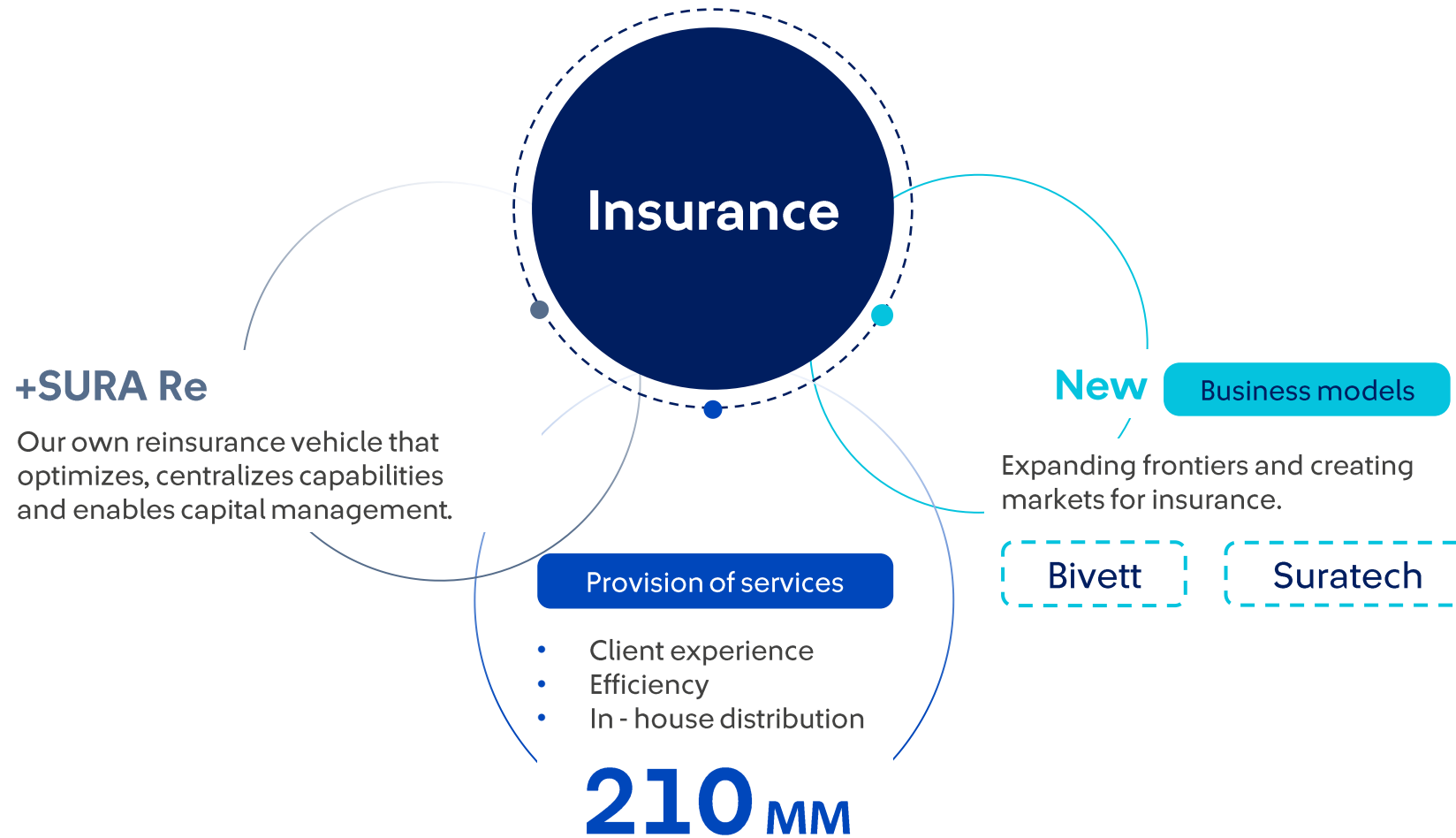
Healthcare providers

- ✓ IPS (Health Care Provider)
- ✓ Ayudas Diagnosticas (Lab Diagnostic)

Figures as of March 2026, premiums and service income as of 1Q26 LTM.

\*The health segment corresponds to the income of the IPS and Diagnostic Aids. As of June 2024, the EPS is no longer consolidated within the financial statements.  
Distribution by solution measured as a percentage of the segment's written premiums.

**We are a system of insurance,  
services and new business models**



## Portfolio of solutions

Distribution by premiums

**31%**  
Companies

**23%**  
Life

**27%**  
Health

**19%**  
Car

We are a powerful, resilient platform capable of generating sustainable growth and profitability

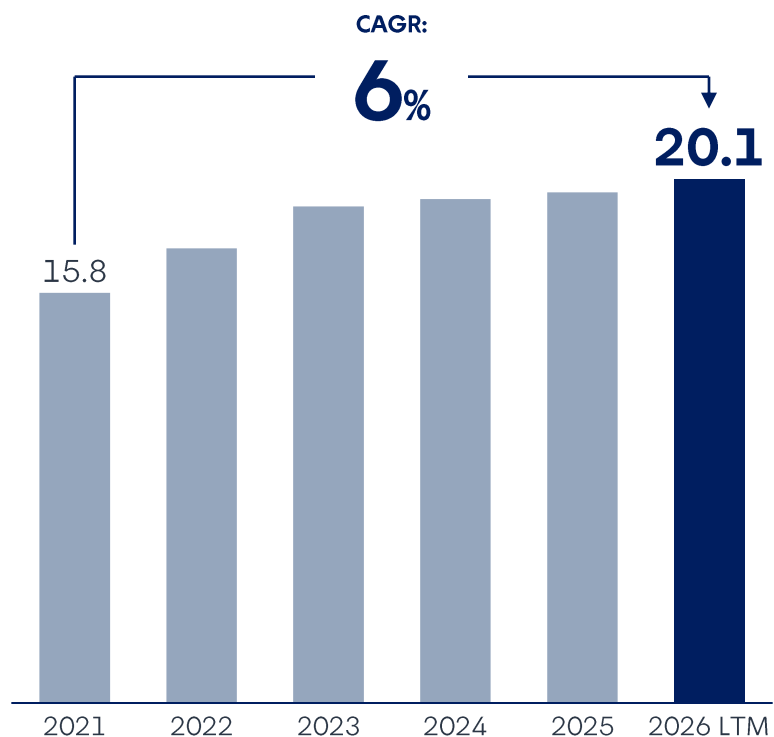


**2x** in revenue and profit over the last 10 years (organic growth)

We integrate and consolidate to become a larger,  
more efficient and more profitable company

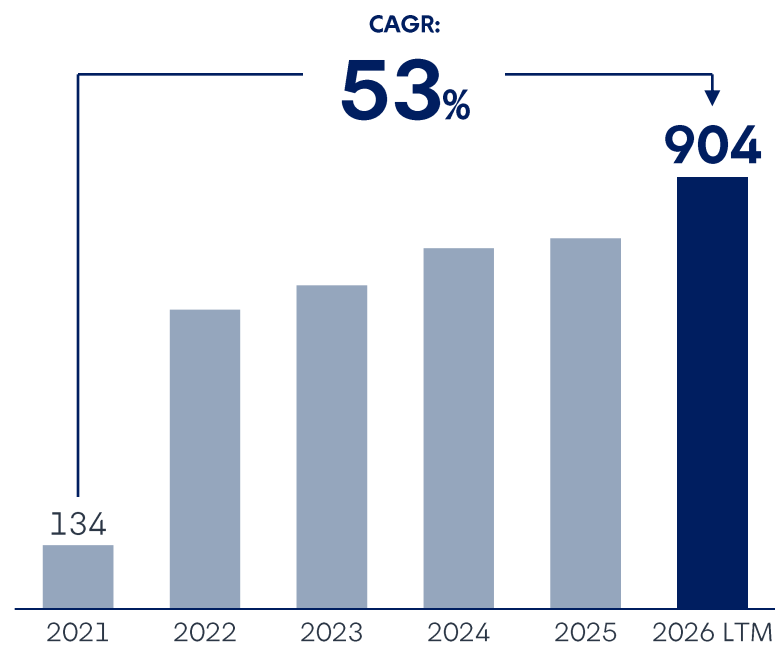
## Premiums

COP trillions



## Controlling Net Income

COP billions



ROE  
**14.2%**

ROTE  
**17.1%**

Short-term guidance and  
medium-term initiatives

**2026E**

**Written premiums** **9%-11%**  
Life: 11% - 12%  
P&C: 6% - 9%

**Claims ratio** **54%-56%**  
Life: 64% - 66%  
P&C: 50% - 52%

**Admin expenses /  
Written premiums** **14% - 15%**

**Adjusted ROE** **12% - 13%**

**Adjusted ROTE** **14% - 15%**

**Voluntary health**

Expanding the life insurance  
business, mid-market segment



**Suratech**

New markets through technology



**Conexxion**

Efficiency



# **SURA Asset Management**

Fee and commission income: COP 4.4 Tn

SAVINGS & RETIREMENT

Revenue

COP 4.0 Tn

AUM\*

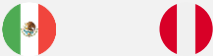
COP 744 Tn

Charge on AUM

% on managed balance

60%

of fee and commission  
income



Charge on the salary base

% on labor income

40%

of fee and commission  
income



SURA INVESTMENTS

Revenue

COP 482 billion

AUM\*

COP 93 Tn

Wealth Management ●

Wealth management solutions  
for individuals

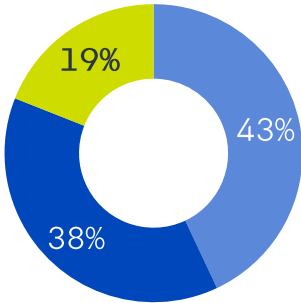
Investment Management ●

Asset management for  
institutions

Corporate Solutions ●

Private pension plans and  
savings programs for companies

AUM distribution  
by business



Figures as of 2Q26 LTM

\*Total assets under management include vehicles in the United States and Luxembourg, as well as duplicates among companies

We design strategies to attract and retain high-potential clients, building long-term relationships

24M

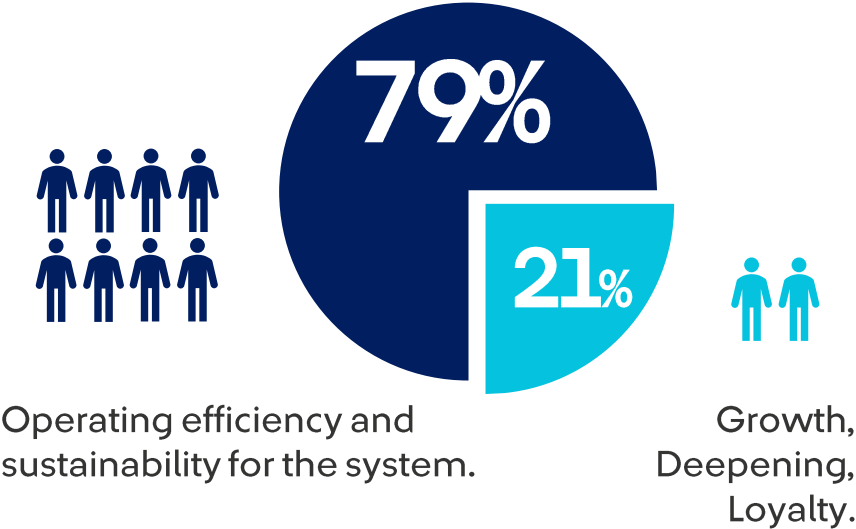
CLIENTS

23 M

SAVINGS  
& RETIREMENT

0.6 M

SURA  
INVESTMENTS



Capabilities:

- GENERATIVE AI
- ANALYTICS
- BEHAVIORAL SCIENCES

Our strategic  
levers

Investment management

Alpha 36 months  
77% of AUM

Clients

25% of clients generate  
the 80% of revenue

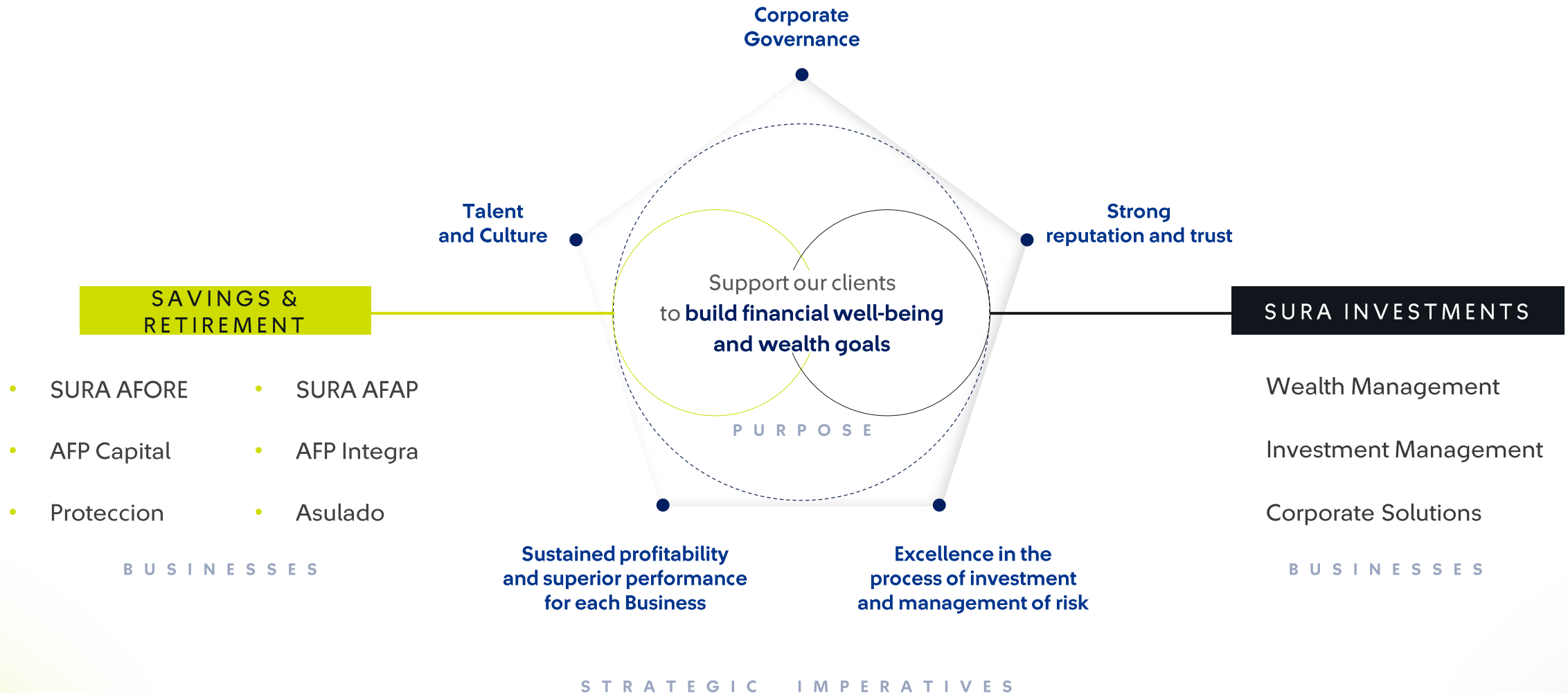
Channels

We enable the optimal channel  
for each client segment.

Applied technology

Future efficiency

# Our strategy



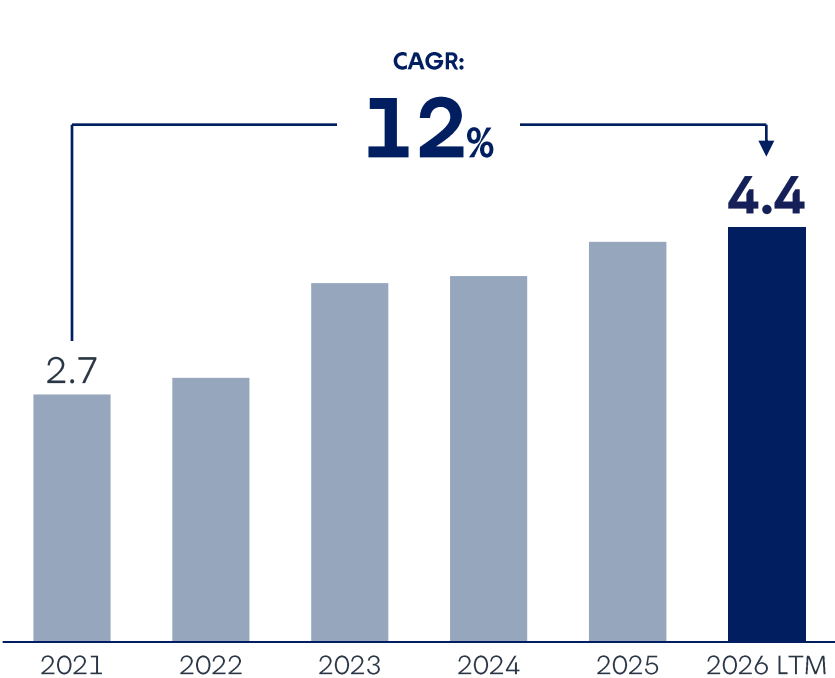
A history of sustained growth with solid cash generation,  
focused on profitable and sustainable growth



SURA ASSET MANAGEMENT

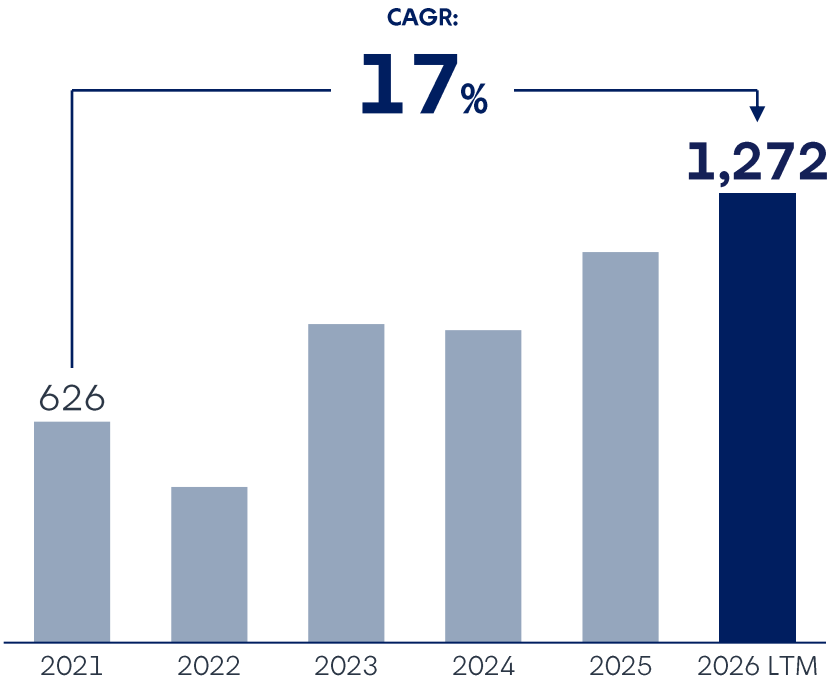
Fee and commission income

COP trillions



Controlling Net Income

COP billions



ROE  
12.7%

ROTE  
30.7%

## Short term guidance and medium-term initiatives

We transform the model to grow efficiently, expand and protect value

**2026E**

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**AUM** **9% - 10%**

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**Fee and commission income** **5.5% - 6.5%**

---

**Adjusted ROE** **8.5% - 10.5%**

---

**Adjusted ROTE** **21% - 25%**

### Colombia

Develop and strengthen the voluntary business

### Peru

Savings & Investment + insurance

### Chile

Profitable and scalable productivity for business development

● Savings & Retirement

● SURA Investments



**Grupo Cibest**

## Strategic Business Model

### TOTAL ASSETS:

USD **105.5** billion

### TOTAL PORTFOLIO:

USD **76.2** billion

### TOTAL DEPOSITS:

USD **78.8** billion

### TOTAL EQUITY:

USD **11.1** billion

**+32** Million  
Customers

**Digital  
clients**

**9.5**  
Million  
App Bancolombia

**28.8**  
Million  
Nequi

**7.5** billion  
Digital transactions\*\*

**Guatemala**

**8.9%**

MK SHARE

**El Salvador**

**24.7%**

MK SHARE

**Colombia**

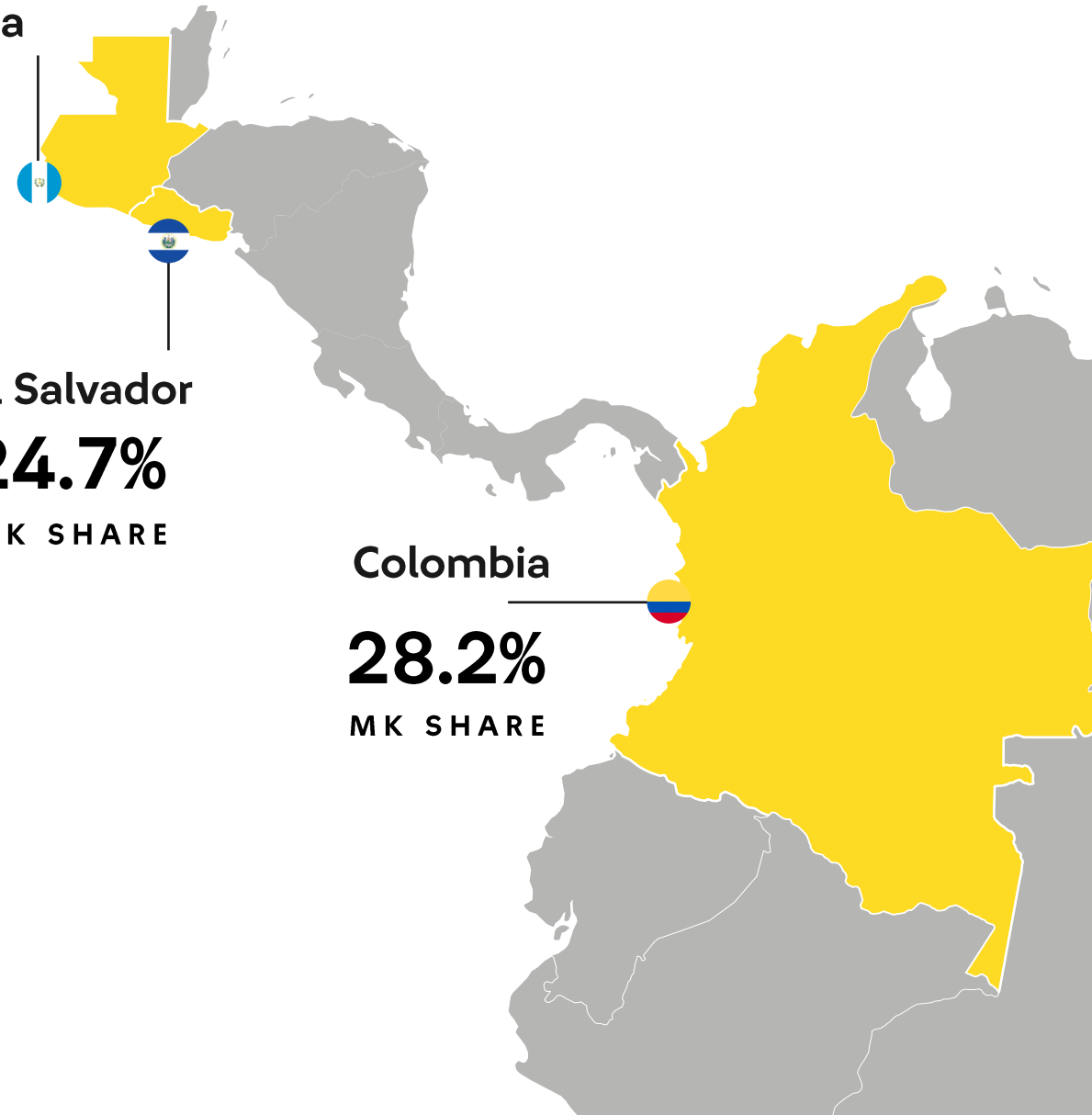
**28.2%**

MK SHARE

Exchange rate: COP 3,660 as of June 31, 2026.

Market share measured by gross loan portfolio (in Colombia it is the portfolio + leasing operations)

\*\*Includes Nequi.



# The New Corporate Structure Under Grupo Cibest enabled greater value generation



## Regional Financial Group



We are a regional financial group with a client focus that offers comprehensive financial solutions.

## Value Creation



We operate a flexible corporate structure that enables the strategic allocation of capital to drive growth and sustainable value generation.

## Development of Scalable Business Models

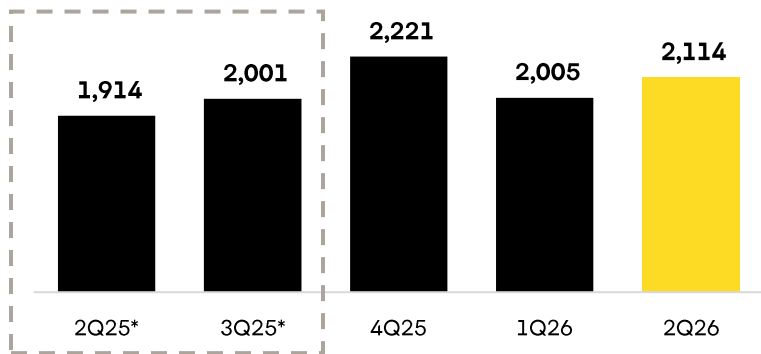


We are a systemic player with access to client information, digital capabilities and proven experience in developing scalable businesses that strengthen our value proposition

Competitive Advantage to adjust to cycles and preserve long-term profitability

1

Attracting stable, low-cost deposits and generating fee income

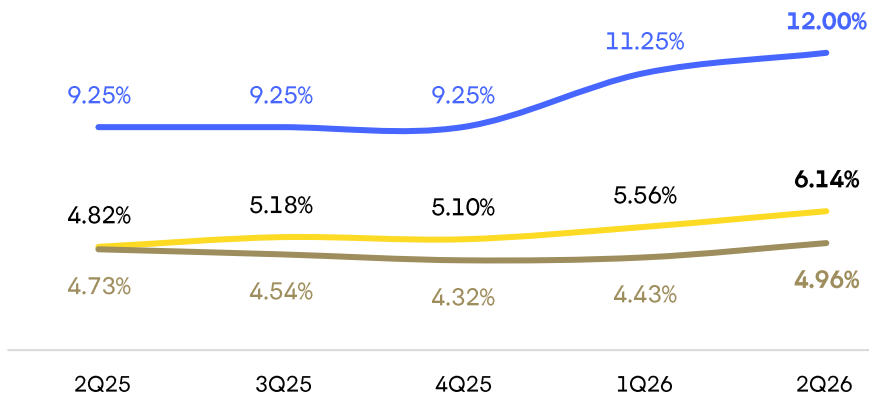


Fee income

COP Billions  
\*Periods restated due to the sale of Banistmo in accordance with the accounting standard

2

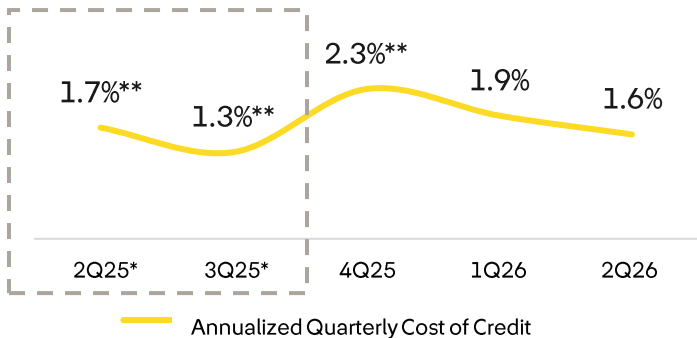
Greater flexibility for managing the NIM



CPI Bancolombia individual cost of depositis Intervention Rate

3

More robust credit risk models that enable better estimation of repayment capacity and anticipation of credit cycles



Annualized Quarterly Cost of Credit

Exponential growth in customers + Digital evolution = Growth in transaction volume

\*Periods restated due to the sale of Banistmo in accordance with the accounting standard  
\*\*Metric proforma calculated based on periods restated.

# The evolution of our digital ecosystem continues to expand our value proposition



## Nequi

Nequi will begin operations as an independent financial institution within Grupo Cibest on September 1, 2026, after obtaining authorization from the Financial Superintendency.

Financial penetration continued to accelerate, with COP 7.6 trillion in deposits, COP 2.2 trillion in loans, and 1.03 million customers with active loans.

## Wompi

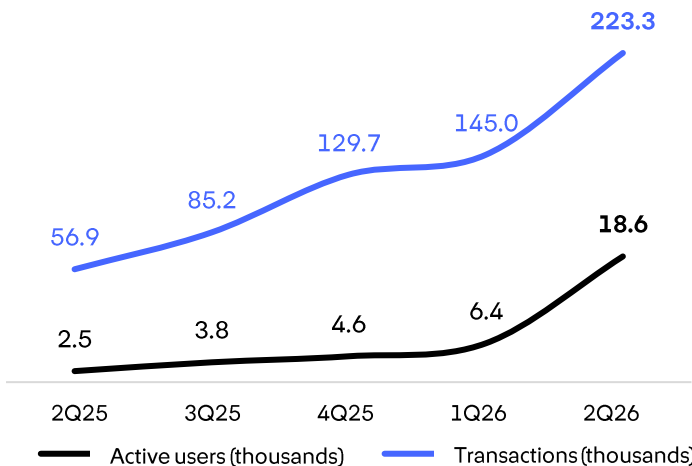
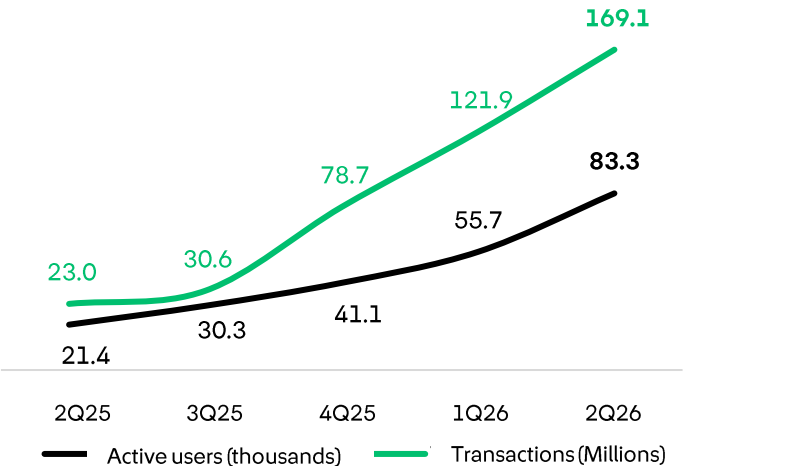
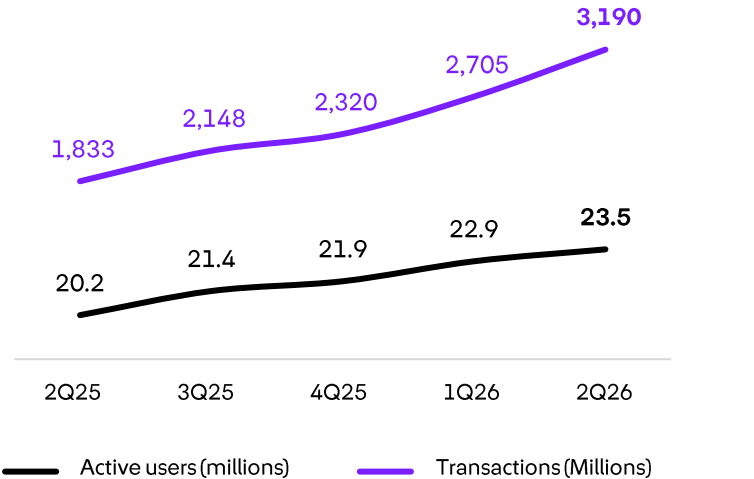
Wompi continued to expand its reach within the payments ecosystem, onboarding new merchants and strengthening its value proposition through solutions such as Nequi Negocios and in-person payments.

During Q2 2026, we reached more than 83,000 active merchants and processed 169 million transactions, reflecting the growing adoption of our payment solutions.

## Wenia

Wenia strengthened its position as a digital asset platform with the launch of USDW and the rollout of Wenia Connect for international transfers.

In Q2 2026, we reached 18,600 active users—6.3 times more than a year ago—and 223,300 transactions, 3.9 times the level recorded in Q2 2025.

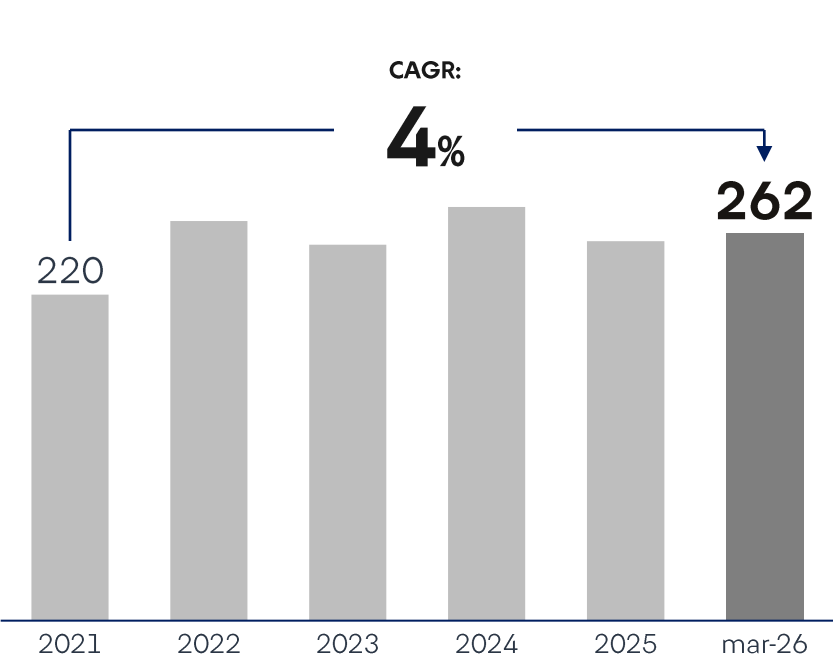


Solid operating results backed by resilient margins and improvements in asset quality



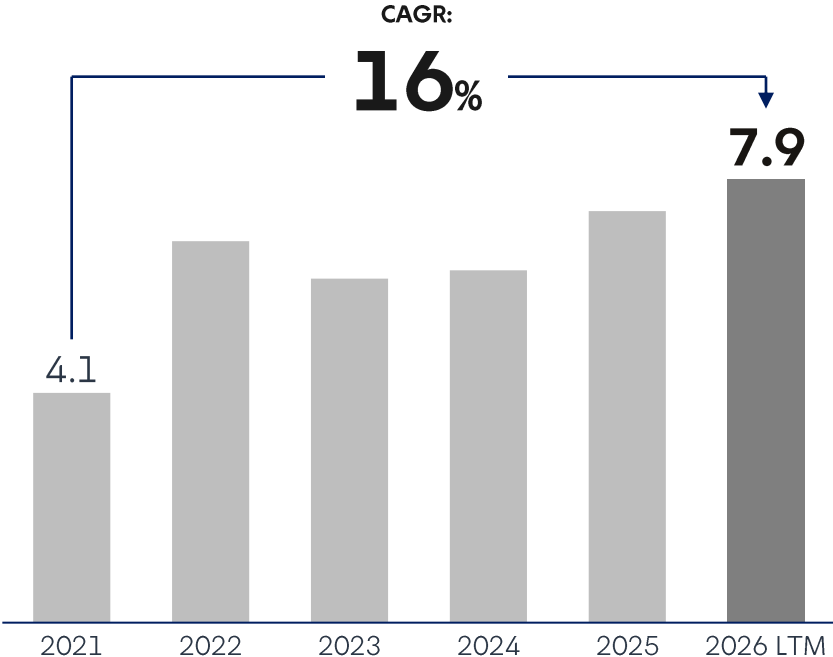
Loan portfolio

COP trillions



Controlling Net Income

COP trillions



ROE  
28.7%

ROA  
3.0%

ROTE  
31.1%

2025 figures exclude the effect of the Banistmo sale.



# Sustainability and Corporate Governance

## High level of experience of the management team



**Ricardo  
Jaramillo**

### CEO

- ✓ Civil engineer from Universidad EIA and MBA with emphasis in Finance from Boston University.
- ✓ He served for eight years as Vice President of Business Development and Finance at Grupo SURA. Previously, he was with Banca de Inversion Bancolombia as president, Vice President of Finance and Projects Manager, among other positions during 16 years with the Bank.
- ✓ Since May 1, 2024, he has served as CEO of Grupo SURA.



**Juan Esteban  
Toro**

### Vice President Corporate Finance

- ✓ Management engineer from Universidad EIA, specialist in Economics from Universidad de los Andes, and MBA with emphasis in Finance and Strategy from Goizueta Business School.
- ✓ 10 years as Investment Manager at Grupo SURA and previously Projects Manager at Banca de Inversion Bancolombia and Investor Relations Manager at the same Bank. 22 years of experience in Corporate Finance roles.
- ✓ Since June 15, 2024, he has held the Corporate Finance Vice Presidency of Grupo SURA.



**Maria Adelaida  
Restrepo**

### Vice President Corporate Legal Affairs

- ✓ Lawyer from Universidad Pontificia Bolivariana, with complementary training in corporate governance, mergers and acquisitions at Harvard Business School, and in private international law at Université Panthéon-Assas Paris II in France.
- ✓ She has over 20 years of experience in financial, corporate and commercial law, with emphasis on capital markets, mergers and acquisitions, as well as the legal leadership of businesses and financial and banking products.
- ✓ Since June 15, 2026, she has held the Corporate Legal Affairs Vice Presidency of Grupo SURA.

## Board of Directors with an independent majority and qualified sector experience



**Guillermo Villegas**

Chairman of the Board



**Luis Javier Zuluaga**

Board VP



**Bernardo Vargas**



**Claudia Betancourt**



**Pedro Mejia**



**Raquel Bernal**



**Jaime Alberto Velasquez**

### Type

Member Independent

Member proprietary

Member Independent

Member independent

Member Independent

Member independent

Member proprietary

### Area of expertise

Industry, financial law and M&A

Finance, risks, business management.

Finance, energy, strategy, business management

Finance, business management, strategy, investments

Finance, marketing, strategy and business management

Economics, research, risks, environment, Management.

Finance, strategy, corporate governance, sustainability

### Committees they belong to

- Sustainability and Corporate Governance Committee

- Sustainability and Corporate Governance Committee
- Compensation Committee
- Risk committee

- Audit and Finance Committee

- Audit and Finance Committee
- Risk Committee

- Audit and Finance Committee
- Compensation Committee

- Risk Committee

- Sustainability and Corporate Governance Committee
- Compensation Committee

### Tenure on the Board

**4** years

**2** years

**0** years

**0** years

**2** years

**0** years

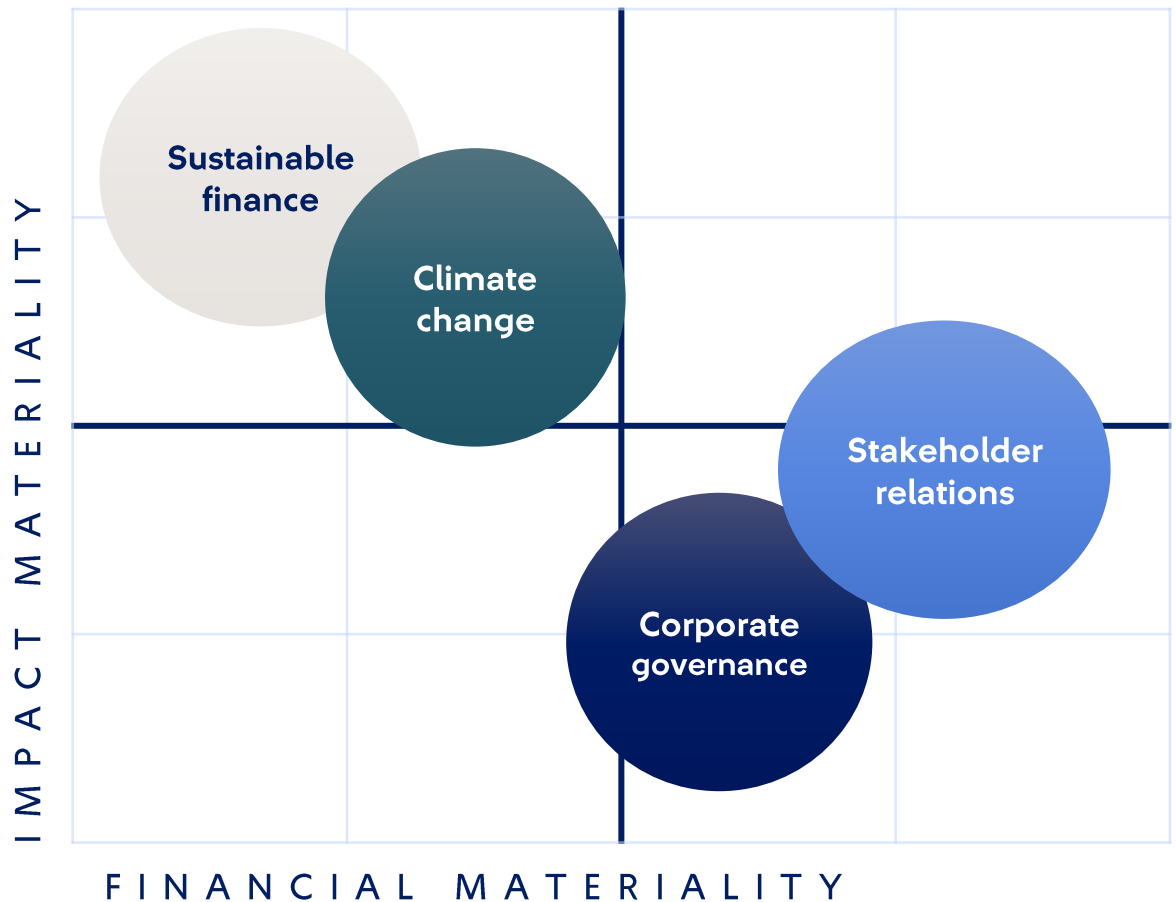
**4** years

- ✓ The Board of Directors is chaired by an independent member.

- ✓ The Board's support committees are chaired by an independent director.

- ✓ The audit and finance committee is composed of 100% independent members.

# Most relevant material issues



## Recent management:

- Integration of ESG criteria in 100% of the assets under management (AUM) of SURA Asset Management.
  - Increase of 30% in thematic investments at Suramericana between 2024 and 2025.
  - Approval of the Sustainable Underwriting Policy for Seguros SURA Colombia.
- Reduction of 15% in scope 2 emissions and 12% in scope 1 emissions. And reduction in the intensity of scope 3 emissions.
  - Incorporation of climate targets in variable compensation.
  - Reporting to CDP since 2015.
- Reputation study biannual, consulting all stakeholders in Latin America, with favorable results.
  - Investor Day SURA 2025.
  - Dialogues with prioritized stakeholders in Colombia, Mexico, Peru and Chile.
- Elimination of cross-holdings through the Framework Agreement and the Spin-off Project.
  - Majority of independent Board members.
  - Qualification of Corporate Bylaws approved by the Shareholders' Meeting.
  - Change of presidency due to leadership renewal policy.

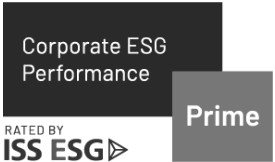
# Our ESG commitments, recognitions and performance



## Supported initiatives



## Recognitions



## ESG performance

S&P Global

MSCI

ISS ESG



| ESG rating      | 2020      | 2021      | 2022      | 2023      | 2024      | 2025      |
|-----------------|-----------|-----------|-----------|-----------|-----------|-----------|
| S&P (max. 100)  | 81        | 80        | 76        | 67        | 69        | 71        |
| MSCI (max. AAA) | BBB       | BBB       | BBB       | BBB       | BBB       | BBB       |
| ISS ESG         | C (Prime) | C (Prime) | C (Prime) | C (Prime) | C (Prime) | C (Prime) |
| FTSE (max. 5)   | 3,3       | 3,3       | 4,1       | 4,1       | 3,8       | 3,9       |



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