## **Q3 QUARTERLY EARNINGS**





**Grupo SURA ended the third quarter** with consolidated earnings that point to a financial year similar to pre-pandemic levels.

income - Q3 2021

Consolidated operating

trillion (USD 4,937 million) **△ 17.4** %

Written premiums

COP 15.9

trillion

COP 18.3

(USD 4,296 million)

**△ 13.8** %

income

Fee and commission

COP 2.4 trillion

**△ 15.7** %

Revenues obtained via

the equity method

(USD 651 million)

COP **985** 

billion (USD 266 million) **△ 191.4** %

The company began the trading of its shares on the

Santiago Stock Exchange, in Chile.

during Issuer Week held in conjunction with Trii.

Grupo SURA obtained

1,400 new shareholders

made with our share buyback program

with COP 50 billion now invested.

Progress is being

# Consolidated operating

expense - Q3 2021

**>**>

## COP **6.8 Consolidated operating**

A firm control continues over spending

expenses - Q3 2021

trillion (USD **1,837** million)

COP **16.4** 

(USD **4,427** million)

**^ 3.2 %** 

**△ 15.5** %

non-recurring event: a provision set up on the part of EPS SURA for COP 114 billion.

The increase in operating expense is due to an

**△** 37.3 %

**Consolidated Operating** Income - Q3 2021 **Consolidated Net** 

COP **1.1 △ 181** % trillion Income - Q3 2021 (USD 302 million)

The growth in net income evidence a constant

pace of recovery with our investments.

COP **1.9** 

(USD 510 million)

trillion

SURA ASSET MANAGEMENT

Consolidated fee and

Retirement

**△ 13.4** %

savings

commission income

Consolidated net

income - Q3 2021

Debt

far this year.

Q3 2021

COP **2.0** billion

(USD **533** million)

**Inversiones** 

**△ 31.3 %** 

SURA + IM

**△ 15.8** %

**AUM 03 - 2021** 

(USD 141 billion)

COP **536** trillion

**△ 2.6 %** 

**104** %

COP **525** billion (USD 142 million)

**Breakdown of AUM** 

by individual country

(USD 141 billion)

**▲** 2.6%

**Inversiones SURA + SURA IM** operating earnings for this segment has remained in positive territory for

26% México

9% Perú

**3%** Uruguay

25% Protección

four consecutive quarters. Revenues

for this segment during the first nine

months of the year reached COP 300

billion (USD 81 million).

### **Amortization** SURA AM reduced its liabilities in the amount of COP 185 billion for this past quarter, thereby achieving

SURA Investment

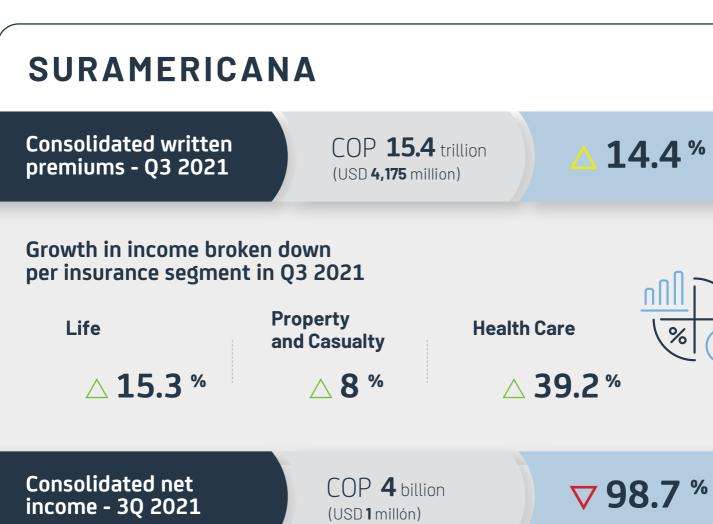
4% El Salvador

7%

Management 4

a reduction of COP 505 billion so

**26%** Chile • **COP** 536 trillion



vaccines to its Colombian subscribers to date.

**11%** Chile

3% Brasil

5% Argentina

2% Uruguay

2% Panamá

5% México

2% El Salvador

Dominicana

1% Rep.

Revenues broken down per individual country WRITTEN PREMIUMS

**Vaccinations** 

EPS SURA has applied more

than 4.6 million Coronavirus

in Brazil, Mexico, Argentina, Chile, Colombia and El Salvador.

Portafolio digital

the Company has strengthened

channel, offering new portfolios

its direct on-line marketing

• 69% Colombia

COP **15.4** (USD **4,175** million) **▲ 14.4%**