

## Investor call Grupo SURA



Agreement signed by the Company June 20th, 2023

# DISCLAIMER

This document may contain forward-looking statements related to Grupo SURA and its subsidiaries, which have been made under assumptions and estimates of the management of the Companies and may present variations.

For a better illustration and decision making, the figures are administrative and not accounting, for this reason they may differ from those presented by official entities. Grupo de Inversiones Suramericana assumes no obligation to update or correct the information contained in this presentation.

The transaction mentioned in this presentation is subject to prior regulatory and corporate authorizations, which will be processed in a timely manner by each of the parties involved in the transaction.



### Agreement signed is based on principles and strategy



#### Fundamental assumptions



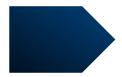
Responsibility, Respect, Fairness and Transparency



**Corporate Governance** as an action framework



Long - term vision + sustainability (all capitals) of the company



Value Generation for 100% of shareholder

Process with support from external financial and legal advisors

**Grupo SURA's strategy** as investment manager

Sustainable Profitability: Generation of Shareholder Value and Harmonious Development

### Agreed key points



Agreed points that sought a balance for 100% of the shareholders of all parties involved.



**JGDB, Nugil and IHC** shall become the controlling shareholders of **Grupo Nutresa's** food business, holding at least an 87% stake in its share capital.



JGDB, IHC y Nugil shall cease to be shareholders of Grupo SURA.



Grupo SURA and Grupo Argos shall cease to be shareholders of Grupo Nutresa.

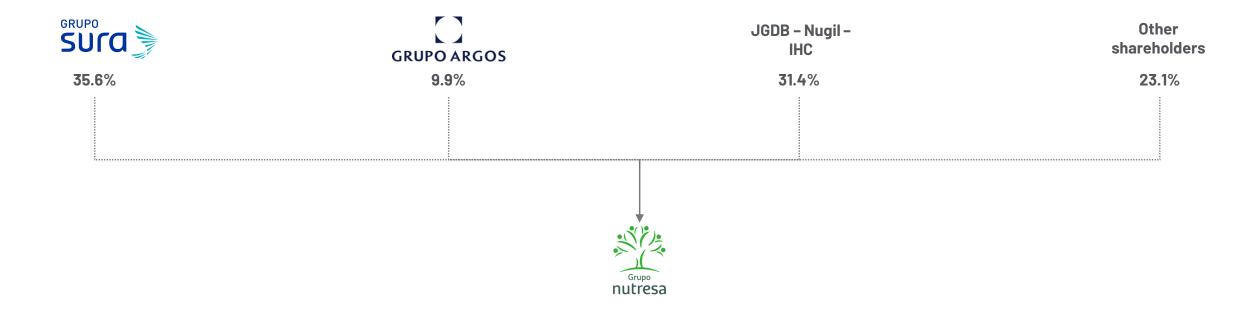


Grupo Nutresa shall cease to be a shareholder of Grupo Argos and Grupo SURA.



Spin-off	Trust	Tender offer	Trust	Exchange	Settlement







Spin-off **Tender offer Exchange Trust Trust** Settlement Food Grupo processing nutresa companies Food **Business** For each **Grupo Nutresa** share, its shareholders: **Retain 1** share in **Nutresa Alimentos** Grupo nutresa Composed of: and Nueva Receive 1 share of Nueva Sociedad Portafolio **Sociedad Portafolio** 13.3%\* 12.5%\* 62.0 MM 82.3 MM shares shares

The foregoing transaction is subject to various corporate and regulatory authorizations. \*Corresponds to Grupo Nutresa's equity interest in Grupo SURA and Grupo Argos.

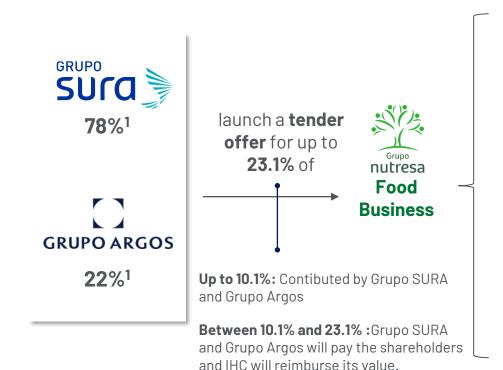






Spin-off Trust Tender offer Trust Exchange Settlement

All **shareholders** who choose to **participate** will be able to:



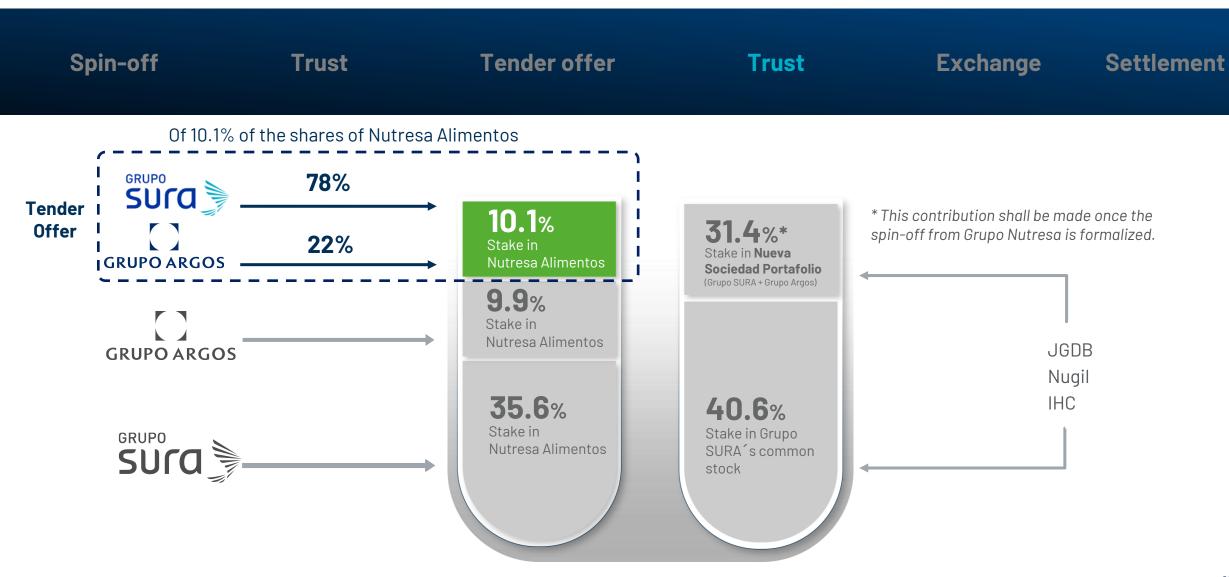


In both cases, the shareholders would retain their shares in **Nueva Sociedad Portafolio**, as received from the spin-off.

The foregoing is subject to various corporate and regulatory authorizations.

- 1. Grupo SURA will participate in the tender offer in the proportion of 78% and Grupo Argos will participate in the tender offer for 22%.
- 2. Nueva Sociedad Portafolio is comprised of Grupo SURA and Grupo Argos shares.







Spin-off Exchange<sup>1</sup> **Trust Tender offer Settlement** Trust 10.1% **GRUPO** 31.4% Sura 🎐 **GRUPO ARGOS** Stake in Stake in Nueva Sociedad Nutresa Alimentos Portafolio (Grupo SURA + Grupo Argos) Receive shares of: 9.9% Stake in **JGDB** Nutresa Alimentos Nugil 40.6% IHC **35.6**% Stake in Grupo Nueva SURA's common SUCA Stake in **Sociedad** stock Nutresa Alimentos **Portafolio** (Grupo SURA + Grupo Argos)

The foregoing is subject to various corporate and regulatory authorizations.

<sup>&</sup>lt;sup>1</sup> The exchange is the result of the restitution of Trust.



Spin-off Trust Tender offer Trust Exchange Settlement



### Implications for a Grupo Nutresa shareholder



#### SPIN-OFF

#### TENDER OFFER NUTRESA ALTERNATIVES

#### FINAL RESULT\*





USD 12,000





nutresa 1,000 shares

Nueva **Sociedad Portafolio** 

1,000 shares

1,000 shares Nueva Sociedad Portafolio are equivalent to:

G.SURA + G.Argos

135.5 shares

179.8 shares **B.** Exchange shares



820.3 shares **GRUPO ARGOS** 

101.6 shares





**Food Business** 

1,000 shares

281.4 955.8 shares shares

SUra >

nutresa

**Food Business** 

1,000

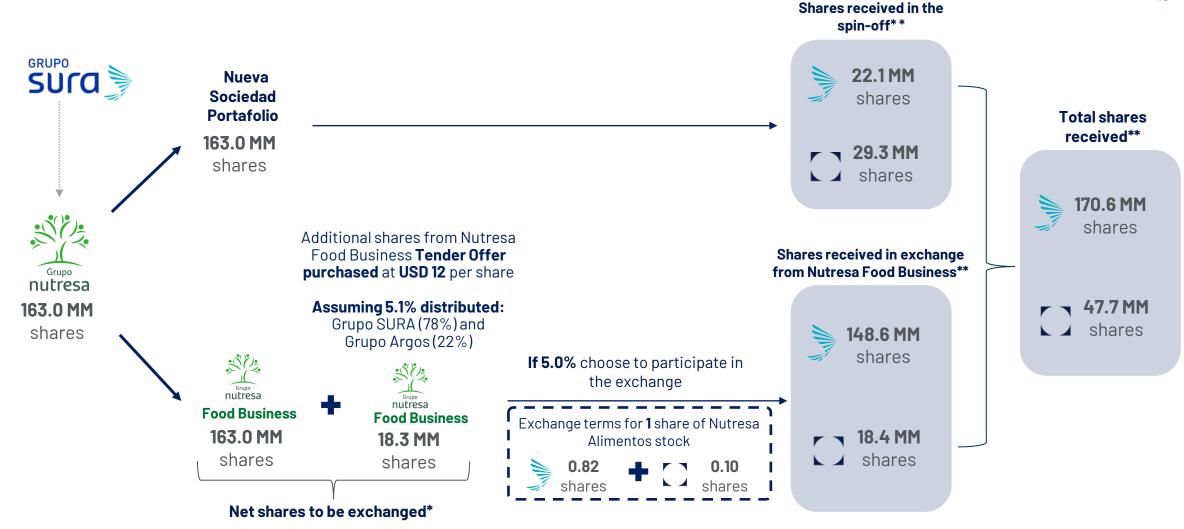
shares

Food **Business** 1,000 179.8 135.5 shares shares shares

<sup>\*</sup>After the completion of all steps of the transaction, including the liquidation of the Nueva Sociedad Portafolio Fractions of shares will be paid in cash.

### **Implications for Grupo SURA**





The net amount of shares finally exchanged by Grupo SURA is subject to the number of shareholders participating in the tender offer with the exchange alternative.

Explanation for illustrative purposes in order to show the exchange of shares for GRUPO SURA without going into the step-by-step details of the transaction.

<sup>\*</sup>The net shares to be exchanged are the result of the 163 MM currently held by Grupo SURA plus the 78% of the additional 46.2 MM to be contributed minus the shares received in the tender offer under the exchange option.

<sup>\*\*</sup> After completion of all the steps of the transaction, including the liquidation of the New Portfolio Company, the net shares to be exchanged will be the result of the exchange option.

### Accounting and financial implications for Grupo Sura



#### **One-time effects**

#### **Long Term Effects**

**Accounting** 

Taxes

Cash Flow/ Debt

**Equity** 

Sale of investments profit

Taxes on sale of investments and subsequent transactions

Impacts subject to the results of the tender offer

Reduction given the investment sale

- Decrease in overall figures
- Increase in figures per share

- Variation in dividends received
  - Sale of Grupo Nutresa
  - Increased stake in Grupo Argos
- Variation in total dividends paid given lower number of shares outstanding
- Other effects subject to the results of the tender offer

Reduction due to lower number of shares

#### **Grupo SURA**



Shareholder structure



Preferred shares would represent ~28%\* of total shares

**Portfolio** 



~44%\*|33%\*



83.6%



**81.1**%



46.2% | 24.5%

**Diversified** portfolio from different perspectives:

- Companies
- Industries
- Countries
- Maturity stages

Participation in common shares

Total share participation

\*Illustrative exercise assuming that of the 10.1% to be contributed, 5.0% is contributed by other shareholders participating in the exchange and 5.1% is purchased in cash and contributed by Grupo SURA and Grupo Argos. With the prior authorization of the SFC, part of the restitutions corresponding to Grupo SURA and Grupo Argos will be contributed to trusts in which the exercise of voting rights will be suspended. Therefore, control situations will not be configured.

All percentages shown may vary depending on the outcome of the tender offer.

Grupo SURA will continue to make progress in the **evolution of the ownership structure** and **focusing the investment portfolio** on **financial services**.

#### **Next steps**





**Extraordinary Shareholders' Meeting** Thursday, June 22: Evaluation and decision on potential conflicts of interest



**Approval of the Board of Directors** on the implementation of operations subject to the Framework Agreement



Advancing in the required approvals, structuring and execution of proposed transactions

We will be reporting on the progress at each stage of the process.